

**MINUTES OF A REGULAR MEETING  
OF THE  
INDIANA STATE LOTTERY COMMISSION**

**SEPTEMBER 26, 2012**

Chairman Bill Zielke convened a regular meeting of the Indiana State Lottery Commission (the “Commission”) at 9:30 a.m. on Wednesday, September 26, 2012 at Hoosier Lottery headquarters located at 1302 North Meridian Street, Indianapolis, IN 46202.

**COMMISSIONERS PRESENT:** Chairman Bill Zielke  
Jennifer Alvey,  
Gregory Fitzloff  
Todd Stuart

**COMMISSIONERS NOT PRESENT:** Sameer Kazi, gave notice of absence

**LOTTERY STAFF PRESENT:** Tracy McNutt, Director of Administration  
Tim Kuehr, Controller  
Carrie Stroud, Director of Internal Controls  
Susan Golightly, Director of Marketing  
Jim Nash, Security Director  
Al Larsen, Public Relations Manager  
Jayne Stone, Procurement Manager

**GUESTS PRESENT:** Dave Kress, Scientific Games  
Niki Kelly, Journal Gazette  
Tony Cook, Indianapolis Star  
Charles Wilson, Associated Press  
Brandon J. Smith, IPBS  
Emily Heimann, Barnes & Thornburg  
Adam VanOsdol, Indiana Gaming Insight  
Troy Kehoe, WISH-TV  
John LeSagl, WISH-TV  
Pat Trauh, Scientific Games  
Liz Dimmick, Scientific Games  
Jessica Power, GTECH

Scott Gunn, GTECH  
Chris Shaban, GTECH  
Doug McShoolar, Indianapolis Star  
Mindy Westrick, Faegre Baker Daniels

## **RECOGNITION OF COMPLIANCE WITH OPEN DOOR LAW**

With respect to the September 26, 2012 meeting the commissioners of the Indiana State Lottery Commission, Chairman Zielke acknowledged compliance with Indiana's Open Door Law.

## **ROLL CALL**

Roll call was completed by Tracy McNutt, the Lottery's Director of Administration.

## **APPROVAL OF THE MINUTES**

Members reviewed the minutes from the August 2012 Commission meeting.

Mr. Fitzloff made a motion to approve the Regular Meeting minutes. Commissioner Alvey seconded the motion, which passed unanimously.

## **FINANCIAL REPORT**

Tim Kuehr, the Lottery's Controller, presented the financial statements to discuss Lottery's updated FY13 forecast. Director Kuehr noted that the Lottery is slightly ahead of the most up-to-date forecast. The updated forecast includes a 5% increase from FY12. Director Kuehr noted that while both Powerball and Hoosier Lotto sales forecasts decreased, scratch-off tickets increased in the updated forecast. Lastly, Director Kuehr informed the Commission that General and Administrative expenses are up, and that is due to pension and legal expenses. There was no further discussion.

## **EXECUTIVE DIRECTOR REPORT**

Executive Director Karl Browning updated the Commission in regards to Resolution 12-6 which the Commission passed in May 2012. Director Browning reported to the Commission updated information on the Request for Information currently being considered. It was announced that an executive session that would be held directly upon the public meeting being convened so that the

commissioners could have a better insight and understanding of the prospective vendor's responses, as well as the evaluation procedures. Director Browning then went through, step-by-step, what all the evaluation committee has considered throughout the process. Those items included: the Lottery statute (IC 4-30) addressing purpose, intent, and operation of the Lottery, national data, and the options the commission has in regards to a possible award. Director Browning then went through each step in which has been completed through the process, which include: raw numbers and data, market interest of possible vendors, structure of possible relationship, business plans of vendors, and the due diligence of the evaluation committee. Commissioners Alvey and Zielke asked Director Browning questions regarding the process, which were answered. There was no further discussion.

#### **NEXT MEETING DATE**

The next meeting is scheduled for Wednesday October 3, 2012 at 9:30 a.m.

#### **ADJOURNMENT**

Chairman Zielke noted that there was no further business to come before the State Lottery Commission and adjourned the meeting at 10:44 a.m.