



press release

for immediate release

July 10, 2012

State Lottery Commission enters binding-bid phase of private-vendor solicitation process

INDIANAPOLIS – The Indiana State Lottery Commission, in partnership with the Indiana Finance Authority, today released a Request for Information (RFI) from the private sector which seeks binding bids intended to significantly increase the annual net income generated by the Hoosier Lottery.

Participating bidders will be challenged to submit proposals designed to accelerate the realization of a significant increase in the Lottery's net income in a socially-responsible manner through innovation, agility and market responsiveness.

Responses to the RFI are due by Aug. 31. A recommendation to the State Lottery Commission is expected by late September and will be presented at a scheduled Commission meeting.

Ten firms responded to the initial step of the process known as a Request for Expression of Interest (RFEI), approved by the Commission May 16. Although not a requirement to submit a binding bid, the RFEI offered a view that private-sector companies may be interested in bidding to provide services to the Hoosier Lottery.

Details and information related to the RFI can be found at <http://www.in.gov/ifa/2763.htm>.

Since its inception in 1989, the Hoosier Lottery has produced more than \$4 billion in operating profit for the State of Indiana including \$188 million in fiscal year 2011, which ended June 30, 2011.

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