



press release

for immediate release

May 16, 2012

### **Indiana State Lottery Commission to seek proposals from private-sector firms to improve lottery performance**

INDIANAPOLIS – The Indiana State Lottery Commission announced today it will seek proposals from private-sector firms for a broad scope of services in an effort to improve the performance of the Hoosier Lottery.

"Governor Mitch Daniels has consistently challenged all of us to identify and implement changes that promote more effective and more efficient state government," said Hoosier Lottery Executive Director Karl Browning. "The goal is to become more strategic in our business approach in an effort to increase revenue for the State of Indiana."

The Lottery will conduct the solicitation in two steps. The first step, to be completed by mid-June, will identify an initial list of firms that have an interest in developing a bid to assist the Lottery with its operation. The second step, to be completed by September, will accept business plans and formal, binding offers from firms.

The Commission will be in a position by October to determine if an award is in the best interest of the State.

The initial step, known as a Request for Expression of Interest (RFEI), will be issued today and remain open until June 1. Details can be found at [www.in.gov/ifa](http://www.in.gov/ifa). Interested private sector firms are encouraged to respond as quickly as possible in order for the Lottery to begin the due diligence process.

Since its inception in 1989, the Hoosier Lottery has produced more than \$4 billion in net income for the State of Indiana including \$188 million in fiscal year 2011.

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